



COMPANION DATA SERVICES®

A CELERIAN GROUP COMPANY

SAM OFFERINGS

Our approach centers on a user-focused methodology that prioritizes proactive audit prevention instead of reactive defense. By integrating cost optimization into a flexible framework, we offer a diverse range of solutions that allow you to scale and augment your Software Asset Management (SAM) strategy as your organization matures. We pride ourselves on working collaboratively with your team, leveraging our deep understanding of the SAM ecosystem, and the vital intersections of people, process, and technology, to ensure outcomes are perfectly aligned with your individual needs.

ALL PLATFORMS

- Tool agnostic approach
 - » Not reliant on individually proprietary or commercially available tools to produce data or decision analysis
- FinOps Focus Services
 - » Facilitation of FinOps requirements as needed
 - o Detailed allocation
 - o Showback and charge back deliverables
- Comprehensive customer/user focused SAM methodology
 - » Proactive mapping of organizational environment

CLOUD & DISTRIBUTED

- Discovery and Reporting Capabilities
 - » Comprehensive consumption analysis and data based on vendor specified tools
- Reporting
 - » Effective Licensing Position (ELP)
 - o Licensing and consumption review
 - » Agent status reporting
 - o Discovery agent tracking and remediation
 - » Non-Discoverable Reporting via Console Scripts

MAINFRAME

- Discovery and Reporting Capabilities Tool agnostic approach
- Not reliant on individually proprietary or commercially available tools to produce data or decision analysis
- FinOps Focus Services
- Facilitation of FinOps requirements as needed
- Detailed allocation
- Charge back deliverables
- Comprehensive customer/user focused SAM methodology
- Proactive mapping of organizational environment

OTHER SERVICES

- Decision Support
- Alternate Vendors
- Software Request Process Development and Facilitation
- Customer Facing Activities
- Existing Process Validation Activities
- Cost Benefits Analysis
- Executive Facing Activities
- Contract Evaluation and Tracking
- Contract Negotiation Analysis
- Licensing Containment Analysis
- Mainframe Migration Tools Analysis
- Vendor Specific Available licensing options analysis (i.e. subscription vs. perpetual)

***Tool Agnostic.
FinOps Oriented.
Stay Audit Ready.***

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